BOD - Income Statement - Total Company - April, 2022

Same Mth Last Yr	This Month	This Mth Budget	Actual/Budget Variance		YTD Last Yr	Year To Date	YTD Budget	Budget/Act Variance	Total Yr Budget
				INCOME					
				HOA INCOME					
162,261	178,596	178,596	0	Assessments - Condos	649,044	714,384	714,384	0	2,143,152
102,465	111,780	111,780	0	Assessments - Houses	409,860	447,120	447,120	0	1,341,360
-81,382	-98,482	-98,482	0	Allocation - Reserves	-325,528	-393,928	-393,928	0	-1,181,784
				INTEREST INCOME					
4	1	0	1	Interest Income	17	16	0	16	0
95	0	25	-25	Interest Income - Homeowners Accts	1,101	0	100	-100	300
99	1	25	-24	TOTAL INTEREST INCOME	1,119	16	100	-84	300
183,443	191,895	191,919	-24	TOTAL HOA INCOME	734,495	767,592	767,676	-84	2,303,028
				HOA - OTHER INCOME					
2,160	2,657	3,550	-893	RV Rentals	8,639	10,553	14,200	-3,647	42,600
2,227	1,592	2,000	-408	Gate Codecards	8,298	7,430	8,000	-570	24,000
4,176	4,312	3,000	1,312	Administrative Fees	14,108	14,707	12,000	2,707	36,000
775	2,042	950	1,092	Advertising Income	3,169	4,084	3,800	284	11,400
0	207	0	207	Other Services/Passes	0	944	0	944	0
11	17	10	7	ATM Income	39	63	40	23	120
0	0	0	0	Other Income - HOA	135	0	0	0	0
9,348	10,827	9,510	1,317	TOTAL HOA - OTHER INCOME	34,388	37,782	38,040	-258	114,120
				PRO SHOP					
5,765	5,349	500	4,849	Hard Goods	23,814	21,748	14,500	7,248	29,000
7,130	2,547	550	1,997	Soft Goods	18,599	18,276	15,050	3,226	26,450
12,895	7,896	1,050	6,846	TOTAL PRO SHOP INCOME	42,413	40,023	29,550	10,473	55,450
				GOLF COURSE INCOME					
45,136	4,984	6,318	-1,334	Green Fees	193,336	160,734	161,032	-298	291,352
30,332	3,661	4,212	-551	Cart Fees	125,966	103,917	107,355	-3,438	194,235
2,374	1,579	83	1,496	Cart Seats	9,003	6,317	2,463	3,854	4,073
9,594	6,247	6,773	-526	Annual Green Fees	36,843	24,887	27,092	-2,205	81,276
5,455	548	204	344	Cart Coupon Income	35,723	31,672	16,704	14,968	19,604

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2,542	1,665	1,800	-135	Annual Trail Fees	10,168	6,660	7,200	-540	21,600
1,060	214	1,600	-1,386	Range Fees	4,622	3,379	6,200	-2,821	9,400
152	137	210	-74	Locker Rental	585	498	840	-342	2,520
510	100	0	100	Club Repairs & Rentals	2,181	2,483	2,900	-417	4,900
0	28	140	-112	Handicap Services	2,072	3,192	2,130	1,062	3,640
1,035	360	0	360	Lessons & Clinics	2,835	1,800	1,480	320	2,330
0	0	0	0	Memorials & Other Income	0	0	0	0	475,000
98,190	19,523	21,340	-1,817	TOTAL GOLF COURSE INCOME	423,333	345,539	335,396	10,143	1,109,930
				FOOD & BEVERAGE INCOME					
34,200	40,532	18,000	22,532	Food - Restaurant	127,929	181,078	123,000	58,078	284,000
12,796	9,028	5,750	3,278	Liquor - Restaurant	46,732	44,177	41,250	2,927	89,500
18,373	10,046	10,000	46	Beer - Restaurant	60,362	58,641	56,500	2,141	132,500
3,312	5,370	3,250	2,120	Wine - Restaurant	12,565	26,415	13,350	13,065	28,200
4,096	2,980	3,000	-20	Beverage (Non-Alc.) - Restaurant	14,153	14,704	13,000	1,704	31,800
72,778	67,957	40,000	27,957	TOTAL RESTAURANT INCOME	261,740	325,015	247,100	77,915	566,000
				F&B - BANQUET INCOME					
3,488	13,695	2,500	11,195	Food - Banquets	7,274	36,426	10,000	26,426	46,500
2,753	0	0	0	Food - Golf Functions	6,503	7,545	4,000	3,545	7,000
0	516	0	516	Misc. F&B Income	201	1,674	0	1,674	0
200	3,567	1,000	2,567	Beverage - Banquets	2,334	5,567	4,000	1,567	18,285
392	1,569	500	1,069	Space Rental - Banquets	1,992	4,773	2,000	2,773	9,000
0	0	50	-50	Linen Income - Banquets	450	0	200	-200	1,350
6,834	19,347	4,050	15,297	TOTAL BANQUET INCOME	18,754	55,985	20,200	35,785	82,135
383,487	317,445	267,869	49,576	TOTAL INCOME	1,515,123	1,571,936	1,437,962	133,974	4,230,663
				COST OF GOODS SOLD					
				COST OF GOODS SOLD - PRO SHOP					
4,685	4,145	375	-3,770	Hard Goods	21,902	14,725	10,875	-3,850	21,750
4,762	1,903	385	-1,518	Soft Goods	12,437	11,759	10,535	-1,224	18,515
9,447	6,048	760	-5,288	TOTAL COGS - PRO SHOP	34,339	26,484	21,410	-5,074	40,265
				COGS - FOOD					

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16,716	15,907	7,200	-8,707	Food - Restaurant	55,198	72,132	49,200	-22,932	113,600
688	0	0	0	Food - Golf Functions	1,626	1,885	1,000	-885	1,750
872	3,424	625	-2,799	Food - Banquets	1,821	9,106	2,500	-6,606	11,625
18,276	19,330	7,825	-11,505	TOTAL COGS - FOOD	58,645	83,123	52,700	-30,423	126,975
				COGS - BEVERAGES					
3,867	2,045	1,725	-320	Liquor	14,967	13,785	12,375	-1,410	26,850
7,412	4,099	3,700	-399	Beer	22,940	24,445	20,905	-3,540	49,025
1,115	1,853	910	-943	Wine	3,129	8,766	3,738	-5,028	7,896
2,795	1,790	1,500	-290	Beverage -Non-Alc.	7,438	8,083	6,500	-1,583	15,900
15,189	9,787	7,835	-1,952	TOTAL COGS - BEVERAGES	48,474	55,079	43,518	-11,561	99,671
100	1,812	400	-1,412	Beverage - Banquets	805	2,827	1,600	-1,227	7,314
43,012	36,978	16,820	-20,158	TOTAL COST OF GOODS SOLD	142,262	167,513	119,228	-48,285	274,225
340,475	280,466	251,049	29,417	GROSS PROFIT	1,372,861	1,404,423	1,318,734	85,689	3,956,438
				PAYROLL					
				WAGES & SALARIES					
105,534	93,201	90,750	-2,451	Wages & Salaries	397,216	421,807	422,144	337	1,194,475
5,811	4,762	8,100	3,338	Contract Labor	24,197	26,291	27,576	1,285	87,752
1,875	3,152	400	-2,752	Overtime	7,202	7,736	4,800	-2,936	7,600
770	952	0	-952	Lessons / Banquet Tips	2,552	2,296	1,332	-964	2,097
113,990	102,067	99,250	-2,817	TOTAL WAGES & SALARIES	431,167	458,129	455,852	-2,277	1,291,924
				EMPLOYEE TAXES & BENEFITS					
9,231	8,972	7,911	-1,061	FICA (Social Security & Medicare)	35,704	39,497	36,530	-2,967	103,349
805	103	169	66	SUTA	9,486	2,267	843	-1,424	2,334
147	72	280	208	FUTA	2,183	1,750	1,376	-374	3,821
1,668	2,697	1,787	-910	Worker's Comp	6,180	8,535	8,498	-37	23,911
11,332	13,118	10,400	-2,718	Benefits - Contr. to Medical	48,646	44,698	41,600	-3,098	124,800
819	978	500	-478	Benefits - Employee Discounts	2,745	3,436	2,000	-1,436	6,000
0	162	0	-162	Benefits - Holiday Pay	2,282	2,557	2,349	-208	13,709
24,002	26,103	21,047	-5,056	TOTAL EMPLOYEE TAXES & BENEFITS	107,225	102,740	93,196	-9,544	277,924

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				OTHER EMPLOYEE RELATED EXPENSES					
474	598	620	22	Payroll Admin Fee	1,192	2,914	2,915	1	7,875
524	831	750	-81	Other HR Benefits	1,916	3,091	3,750	659	20,000
998	1,428	1,370	-58	TOTAL OTHER EMP. RELATED EXPENSES	3,108	6,005	6,665	660	27,875
138,990	129,598	121,667	-7,931	TOTAL PAYROLL	541,500	566,874	555,713	-11,161	1,597,723
				OTHER OPERATION EXPENSES					
600	600	600	0	Accounting Fees	2,400	2,400	2,400	0	7,200
1,710	1,510	1,750	240	Audit & Tax Preparation Fees	6,954	7,642	7,000	-642	21,000
526	359	450	91	Bank Service Charges	1,952	1,167	1,800	633	12,500
184	68	100	32	Dues & Subscriptions	4,146	2,887	1,870	-1,017	4,431
2,429	2,224	2,025	-199	Equipment Lease	9,575	8,761	8,220	-541	25,260
8,628	8,840	6,850	-1,990	Equipment Repair & Maintenance	35,181	29,636	28,900	-736	85,200
0	465	50	-415	Elevator Maint & Repairs	904	899	600	-299	2,200
0	0	0	0	Election Costs	2,082	0	100	100	3,100
-34	1,271	2,000	729	Legal Fees	6,105	5,394	7,000	1,606	23,000
411	242	1,200	958	Office Supplies	4,835	1,992	4,800	2,808	15,000
2,035	96	800	704	Postage & Delivery	5,101	1,927	3,700	1,773	15,000
700	700	750	50	Printing & Reproduction	2,959	3,906	3,000	-906	14,100
117	62	60	-2	Travel	419	314	240	-74	760
546	542	542	0	Insurance - D&O	2,183	2,168	2,168	0	6,500
11,000	10,958	11,000	42	Insurance - Prop. & Liability	44,000	44,127	44,000	-127	132,000
1,033	1,240	1,240	0	Pool Cleaning & Maintenance	4,132	7,110	4,960	-2,150	15,240
47,621	49,050	47,800	-1,250	Access Control & Security	189,444	198,205	193,160	-5,045	598,110
553	5,398	800	-4,598	Gate Repairs	928	8,063	3,200	-4,863	9,600
1,870	1,335	1,500	165	Police Patrol & Services	4,464	5,538	6,000	462	18,000
2,662	2,869	2,760	-109	Security/Loss Prevention	10,229	11,150	11,040	-110	33,120
0	0	0	0	Special Events	2,924	3,988	3,000	-988	4,300
1,972	1,503	1,400	-103	Janitorial	6,410	6,351	7,700	1,349	21,000
815	0	1,750	1,750	Gate Code Cards	6,065	3,605	7,000	3,395	21,000
517	548	500	-48	Telephone - Security	1,848	2,182	2,000	-182	6,000
791	921	975	54	Telephone	3,274	3,684	3,900	216	11,700
3,225	5,634	3,583	-2,051	IT Expenses	13,209	15,078	14,333	-745	43,000
18,573	18,079	20,121	2,042	Utilities	71,470	70,680	79,672	8,992	239,715
6,458	6,720	6,720	0	Real Estate Taxes	25,832	26,880	26,880	0	80,640
695	340	340	0	Personal Property Tax	3,416	1,402	1,360	-42	11,060
0	259	25	-234	Uniform Expenses	1,322	1,167	2,000	833	6,800
2,681	0	2,000	2,000	Fertilizer	3,358	1,614	8,000	6,386	25,000
0	0	750	750	Sand/Seed/Top Dressing	2,506	976	3,000	2,024	9,000
0	0	0	0	Bunker Sand	0	0	0	0	800

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1,242	28,896	81,326	52,430	Aquatics	4,968	32,775	85,304	52,529	95,913
1,150	0	500	500	Landscape Maintenance	4,728	325	2,000	1,675	6,000
1,678	2,637	2,500	-137	Supplies & Services	6,508	10,481	10,000	-481	30,000
137	15	100	85	Irrigation Repairs	3,276	3,387	2,200	-1,187	4,800
0	0	0	0	Sandstone & Mulch	0	0	0	0	5,000
0	0	2,500	2,500	Pressure Washing	0	0	10,000	10,000	30,000
0	0	0	0	Palm Pruning	7,134	0	0	0	24,500
26,159	26,993	27,045	52	Contracted Services	103,127	108,349	108,874	525	328,234
305	331	400	69	Pest Control	1,422	994	1,600	606	4,800
250	0	450	450	Fitness Room PM Plan	2,020	793	1,800	1,007	5,400
1,399	1,728	2,050	322	Fuel, Oil, & Gas	5,810	10,623	8,200	-2,423	24,600
0	2,146	3,000	854	Chemicals	4,684	3,927	12,000	8,073	36,000
379	0	200	200	Small Tools	395	0	800	800	2,400
548	317	385	68	Waste Removal	1,626	1,582	1,540	-42	4,620
0	0	0	0	Sewerpipe Cleaning & Repairs	22,206	0	0	0	15,000
9,176	356	0	-356	Cart Lease	36,706	27,884	27,529	-355	55,057
5,518	3,290	1,060	-2,230	Credit Card Fees	19,640	20,069	16,020	-4,049	31,680
2,374	1,267	500	-767	Advertising	6,088	6,797	2,700	-4,097	15,000
3	90	0	-90	Prizes & Donations	192	468	480	12	1,180
0	0	0	0	Member & Public Relations	0	0	1,500	1,500	2,500
33	374	950	576	Licenses & Fees	2,540	3,860	4,435	575	8,835
37	25	0	-25	Discounts	171	968	75	-893	150
905	2,038	600	-1,438	Linens	2,868	7,113	3,201	-3,912	8,798
5,178	3,197	1,700	-1,497	Paper Products	14,616	11,751	10,700	-1,051	28,200
0	172	0	-172	China, Glass, & Smallwares	71	685	300	-385	600
0	265	250	-15	F&B / Kitchen Supplies	157	699	1,750	1,051	4,500
613	2,487	950	-1,537	Entertainment	1,192	7,737	3,050	-4,687	9,900
0	0	0	0	Direct TV NFL Package	1,600	0	1,670	1,670	10,020
45	744	100	-644	Banquet Expenses	625	1,574	400	-1,174	1,800
175,449	199,203	247,007	47,804	TOTAL OTHER OPERATION EXPENSES	733,999	743,735	811,131	67,396	2,316,823
				OTHER INCOME & EXPENSE					
0	0	0	0	Other Income - PPP Loan Forgivenes	-338,945	0	0	0	0
0	150	150	0	Bad Debt	0	600	600	0	1,800
3,317	1,300	3,336	2,036	Depreciation Expense	13,361	6,400	13,344	6,944	40,092
3,317	1,450	3,486	2,036	TOTAL OTHER INCOME & EXPENSE	-325,584	7,000	13,944	6,944	41,892
22,720	-49,784	-121,111	71,327	NET ORDINARY INCOME	422,946	86,814	-62,054	148,868	0

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