Same Mth Last Yr	This Month	This Mth Budget	Actual/Budget Variance		YTD Last Yr	Year To Date	YTD Budget	Budget/Act Variance	Total Yr Budget
				INCOME					
				HOA INCOME					
162,261	178,596	178,596	0	Assessments - Condos	1,135,827	1,250,172	1,250,172	0	2,143,152
102,465	111,780	111,780	0	Assessments - Houses	717,255	782,460	782,460	0	1,341,360
-81,382	-98,482	-98,482	0	Allocation - Reserves	-569,674	-689,374	-689,374	0	-1,181,784
				INTEREST INCOME					
3	3	0	3	Interest Income	27	23	0	23	0
0	65	25	40	Interest Income - Homeowners Accts	1,896	251	175	76	300
3	68	25	43	TOTAL INTEREST INCOME	1,922	274	175	99	300
183,347	191,962	191,919	43	TOTAL HOA INCOME	1,285,330	1,343,532	1,343,433	99	2,303,028
				HOA - OTHER INCOME					
2,047	2,657	3,550	-893	RV Rentals	15,062	19,111	24,850	-5,739	42,600
2,131	1,944	2,000	-56	Gate Codecards	15,216	13,919	14,000	-81	24,000
5,537	3,769	3,000	769	Administrative Fees	27,530	27,153	21,000	6,153	36,000
1,174	117	950	-833	Advertising Income	6,103	5,492	6,650	-1,158	11,400
0	277	0	277	Other Services/Passes	0	1,728	0	1,728	0
9	0	10	-10	ATM Income	78	80	70	10	120
0	0	0	0	Other Income - HOA	135	0	0	0	0
10,898	8,765	9,510	-745	TOTAL HOA - OTHER INCOME	64,125	67,483	66,570	913	114,120
				PRO SHOP					
4,760	415	0	415	Hard Goods	41,499	25,501	14,500	11,001	29,000
3,494	330	0	330	Soft Goods	32,356	21,415	15,050	6,365	26,450
8,254	745	0	745	TOTAL PRO SHOP INCOME	73,855	46,916	29,550	17,366	55,450
				GOLF COURSE INCOME					
34,605	0	0	0	Green Fees	309,140	160,350	161,032	-682	291,352
23,457	0	0	0	Cart Fees	205,771	103,917	107,355	-3,438	194,235
2,374	1,579	0	1,579	Cart Seats	16,125	11,055	2,463	8,592	4,073
9,774	6,247	6,773	-526	Annual Green Fees	65,969	43,628	47,411	-3,783	81,276
413	0	0	0	Cart Coupon Income	40,678	32,056	16,704	15,352	19,604

Same Mth Last Yr	This Month	This Mth Budget	Actual/Budget Variance		YTD Last Yr	Year To Date	YTD Budget	Budget/Act Variance	Total Yr Budget
2,542	1,665	1,800	-135	Annual Trail Fees	17,794	11,655	12,600	-945	21,600
548	142	0	142	Range Fees	7,165	3,804	6,200	-2,396	9,400
152	137	210	-74	Locker Rental	1,041	908	1,470	-563	2,520
408	70	0	70	Club Repairs & Rentals	4,633	2,553	2,900	-347	4,900
27	0	20	-20	Handicap Services	2,099	3,220	2,190	1,030	3,640
180	180	0	180	Lessons & Clinics	5,115	3,060	1,480	1,580	2,330
0	0	95,000	-95,000	Memorials & Other Income	0	0	285,000	-285,000	475,000
74,480	10,019	103,803	-93,784	TOTAL GOLF COURSE INCOME	675,530	376,205	646,805	-270,600	1,109,930
				FOOD & BEVERAGE INCOME					
33,357	33,822	16,500	17,322	Food - Restaurant	221,533	280,368	171,000	109,368	284,000
12,262	8,876	5,000	3,876	Liquor - Restaurant	84,639	71,250	54,500	16,750	89,500
16,413	8,252	8,000	252	Beer - Restaurant	109,877	83,654	80,000	3,654	132,500
2,097	2,169	1,750	419	Wine - Restaurant	18,280	34,943	18,450	16,493	28,200
4,396	2,239	2,000	239	Beverage (Non-Alc.) - Restaurant	26,674	21,020	19,000	2,020	31,800
68,526	55,359	33,250	22,109	TOTAL RESTAURANT INCOME	461,004	491,236	342,950	148,286	566,000
				F&B - BANQUET INCOME					
1,844	2,226	2,500	-274	Food - Banquets	13,332	51,463	19,000	32,463	46,500
1,856	0	0	0	Food - Golf Functions	11,014	7,545	4,000	3,545	7,000
0	103	0	103	Misc. F&B Income	224	2,247	0	2,247	0
100	1,060	1,000	60	Beverage - Banquets	4,581	7,640	7,500	140	18,285
650	1,282	500	782	Space Rental - Banquets	5,253	7,229	3,500	3,729	9,000
0	0	50	-50	Linen Income - Banquets	645	36	350	-314	1,350
4,450	4,671	4,050	621	TOTAL BANQUET INCOME	35,048	76,159	34,350	41,809	82,135
0	0	0	0	Cash Over/Short	0	-123	0	-123	0
349,954	271,521	342,532	-71,011	TOTAL INCOME	2,594,892	2,401,407	2,463,658	-62,251	4,230,663
				COST OF GOODS SOLD					
				COST OF GOODS SOLD - PRO SHOP					
3,097	406	0	-406	Hard Goods	34,338	18,323	10,875	-7,448	21,750
2,499	444	0	-444	Soft Goods	21,955	14,594	10,535	-4,059	18,515
5,597	850	0	-850	TOTAL COGS - PRO SHOP	56,293	32,917	21,410	-11,507	40,265

Same Mth Last Yr	This Month	This Mth Budget	Actual/Budget Variance		YTD Last Yr	Year To Date	YTD Budget	Budget/Act Variance	Total Yr Budget
				COGS - FOOD					
16,279	14,841	6,600	-8,241	Food - Restaurant	100,171	118,517	68,400	-50,117	113,600
461	0	0	0	Food - Golf Functions	2,210	1,885	1,000	-885	1,750
464	560	625	65	Food - Banquets	3,879	12,869	4,750	-8,119	11,625
17,204	15,401	7,225	-8,176	TOTAL COGS - FOOD	106,260	133,270	74,150	-59,120	126,975
				COGS - BEVERAGES					
3,579	2,584	1,500	-1,084	Liquor	25,259	21,853	16,350	-5,503	26,850
6,054	3,106	2,960	-146	Beer	41,340	34,226	29,600	-4,626	49,025
759	668	490	-178	Wine	4,954	11,443	5,166	-6,277	7,896
3,114	1,069	1,000	-69	Beverage -Non-Alc.	14,725	11,885	9,500	-2,385	15,900
13,507	7,426	5,950	-1,476	TOTAL COGS - BEVERAGES	86,278	79,407	60,616	-18,791	99,671
50	395	400	5	Beverage - Banquets	1,577	3,732	3,000	-732	7,314
36,358	24,072	13,575	-10,497	TOTAL COST OF GOODS SOLD	250,409	249,326	159,176	-90,150	274,225
313,596	247,449	328,957	-81,508	GROSS PROFIT	2,344,483	2,152,082	2,304,482	-152,400	3,956,438
				PAYROLL					
				WAGES & SALARIES					
94,580	94,641	88,616	-6,025	Wages & Salaries	688,868	696,007	690,018	-5,989	1,194,475
6,218	4,129	8,100	3,971	Contract Labor	42,784	36,262	51,926	15,664	87,752
1,230	1,659	200	-1,459	Overtime	11,697	12,174	5,400	-6,774	7,600
162	162	0	-162	Lessons / Banquet Tips	4,234	3,430	1,332	-2,098	2,097
102,190	100,591	96,916	-3,675	TOTAL WAGES & SALARIES	747,584	747,872	748,676	804	1,291,924
				EMPLOYEE TAXES & BENEFITS					
8,975	8,544	7,735	-809	FICA (Social Security & Medicare)	62,992	64,497	59,895	-4,602	103,349
94	24	166	142	SUTA	2,298	2,386	1,346	-1,040	2,334
79	17	275	258	FUTA	3,197	2,633	2,205	-428	3,821
1,815	1,326	1,768	442	Worker's Comp	11,261	12,630	13,838	1,208	23,911
12,780	10,079	10,400	321	Benefits - Contr. to Medical	86,868	73,706	72,800	-906	124,800
535	1,124	500	-624	Benefits - Employee Discounts	4,783	6,714	3,500	-3,214	6,000

Same Mth Last Yr	This Month	This Mth Budget	Actual/Budget Variance		YTD Last Yr	Year To Date	YTD Budget	Budget/Act Variance	Total Yr Budget
2,022	2,298	2,349	51	Benefits - Holiday Pay	6,656	6,789	7,047	258	13,709
26,300	23,413	23,193	-220	TOTAL EMPLOYEE TAXES & BENEFITS	178,055	169,355	160,631	-8,724	277,924
				OTHER EMPLOYEE RELATED EXPENSES					
454	630	620	-10	Payroll Admin Fee	2,800	4,773	4,775	2	7,875
1,735	500	750	251	Other HR Benefits	6,773	4,610	6,000	1,390	20,000
2,189	1,129	1,370	241	TOTAL OTHER EMP. RELATED EXPENSES	9,574	9,383	10,775	1,392	27,875
130,679	125,133	121,479	-3,654	TOTAL PAYROLL	935,212	926,610	920,082	-6,528	1,597,723
				OTHER OPERATION EXPENSES					
600	600	600	0	Accounting Fees	4,200	4,200	4,200	0	7,200
1,734	1,768	1,750	-18	Audit & Tax Preparation Fees	12,035	12,535	12,250	-285	21,000
301	264	450	186	Bank Service Charges	3,539	1,534	3,150	1,616	12,500
778	1,335	500	-835	Dues & Subscriptions	5,051	4,369	2,570	-1,799	4,431
2,144	2,456	2,105	-351	Equipment Lease	15,176	14,783	14,495	-288	25,260
2,069	9,918	6,850	-3,068	Equipment Repair & Maintenance	52,727	51,189	49,450	-1,739	85,200
434	473	50	-423	Elevator Maint & Repairs	1,772	1,372	1,150	-222	2,200
0	0	0	0	Election Costs	2,082	0	100	100	3,100
911	1,603	2,000	397	Legal Fees	8,492	11,335	13,000	1,665	23,000
406	525	1,200	675	Office Supplies	6,362	5,961	8,400	2,439	15,000
490	771	1,300	529	Postage & Delivery	6,615	3,868	6,600	2,732	15,000
500	2,305	750	-1,555	Printing & Reproduction	5,033	7,978	5,250	-2,728	14,100
86	83	60	-23	Travel	735	548	420	-128	760
546	542	542	0	Insurance - D&O	3,820	3,794	3,794	0	6,500
11,400	10,958	11,000	42	Insurance - Prop. & Liability	77,401	77,001	77,000	-1	132,000
1,240	1,240	1,300	60	Pool Cleaning & Maintenance	7,438	10,830	8,740	-2,090	15,240
49,567	51,836	51,820	-16	Access Control & Security	336,244	350,646	343,780	-6,866	598,110
0	1,463	800	-663	Gate Repairs	2,985	14,879	5,600	-9,279	9,600
1,112	1,953	1,500	-453	Police Patrol & Services	9,198	9,543	10,500	957	18,000
3,262	2,691	2,760	69	Security/Loss Prevention	18,541	19,116	19,320	204	33,120
0	0	0	0	Special Events	2,924	3,988	3,000	-988	4,300
354	182	1,400	1,218	Janitorial	11,557	9,738	11,900	2,162	21,000
1,699	2,106	1,750	-356	Gate Code Cards	9,848	8,693	12,250	3,557	21,000
538	548	500	-48	Telephone - Security	3,462	3,826	3,500	-326	6,000
840	833	975	142	Telephone	5,789	6,179	6,825	646	11,700
3,287	3,009	3,583	574	IT Expenses	24,174	24,092	25,083	991	43,000
19,096	21,859	20,118	-1,741	Utilities	128,503	133,322	140,383	7,061	239,715
6,458	6,720	6,720	0	Real Estate Taxes	45,206	47,040	47,040	0	80,640

Same Mth Last Yr	This Month	This Mth Budget	Actual/Budget Variance		YTD Last Yr	Year To Date	YTD Budget	Budget/Act Variance	Total Yr Budget
695	340	340	0	Personal Property Tax	10,286	2,422	2,380	-42	11,060
0	0	525	525	Uniform Expenses	1,357	1,337	3,075	1,738	6,800
2,439	460	2,000	1,540	Fertilizer	14,140	2,074	14,000	11,926	25,000
863	0	750	750	Sand/Seed/Top Dressing	5,957	976	5,250	4,274	9,000
0	0	800	800	Bunker Sand	0	0	800	800	800
1,242	2,396	1,326	-1,070	Aquatics	8,694	37,962	89,282	51,320	95,913
0	0	500	500	Landscape Maintenance	4,728	325	3,500	3,175	6,000
972	2,727	2,500	-227	Supplies & Services	11,249	17,180	17,500	320	30,000
0	520	100	-420	Irrigation Repairs	3,561	4,363	2,500	-1,863	4,800
0	0	0	0	Sandstone & Mulch	0	0	0	0	5,000
5,304	600	2,500	1,900	Pressure Washing	25,452	600	17,500	16,900	30,000
0	0	0	0	Palm Pruning	7,134	0	0	0	24,500
25,784	26,004	27,045	1,041	Contracted Services	180,478	191,596	191,009	-587	328,234
973	477	400	-77	Pest Control	3,247	2,823	2,800	-23	4,800
364	2,287	450	-1,837	Fitness Room PM Plan	4,391	3,861	3,150	-711	5,400
1,617	2,534	2,050	-484	Fuel, Oil, & Gas	11,328	19,541	14,350	-5,191	24,600
138	4,134	3,000	-1,134	Chemicals	8,591	11,891	21,000	9,109	36,000
0	494	200	-294	Small Tools	1,159	494	1,400	906	2,400
565	324	385	61	Waste Removal	2,734	2,519	2,695	176	4,620
475	1,200	0	-1,200	Sewerpipe Cleaning & Repairs	22,681	15,710	15,000	-710	15,000
9,176	-356	0	356	Cart Lease	64,235	29,864	27,529	-2,335	55,057
3,289	2,463	820	-1,643	Credit Card Fees	30,950	27,433	18,480	-8,953	31,680
2,699	1,467	500	-967	Advertising	9,850	11,415	4,450	-6,965	15,000
97	50	0	-50	Prizes & Donations	388	722	480	-242	1,180
0	0	0	0	Member & Public Relations	0	155	1,500	1,345	2,500
408	409	185	-224	Licenses & Fees	4,028	4,411	5,860	1,449	8,835
13	83	0	-83	Discounts	205	1,308	75	-1,233	150
964	1,320	600	-720	Linens	6,001	10,943	5,001	-5,942	8,798
3,216	2,654	1,700	-954	Paper Products	22,353	19,824	15,800	-4,024	28,200
54	0	0	0	China, Glass, & Smallwares	338	901	300	-601	600
1,177	138	250	112	F&B / Kitchen Supplies	1,335	1,713	2,500	787	4,500
941	2,012	950	-1,062	Entertainment	4,013	13,823	5,900	-7,923	9,900
0	0	0	0	Direct TV NFL Package	1,600	0	1,670	1,670	10,020
0	84	100	16	Banquet Expenses	1,115	2,114	700	-1,414	1,800
173,317	182,861	172,359	-10,502	TOTAL OTHER OPERATION EXPENSES	1,284,485	1,282,661	1,337,186	54,525	2,316,823
				OTHER INCOME & EXPENSE					
0	0	0	0	Other Income - PPP Loan Forgivenes	-338,945	0	0	0	0
0	150	150	0	Bad Debt	0	1,050	1,050	0	1,800
3,348	1,300	3,336	2,036	Depreciation Expense	23,432	10,300	23,352	13,052	40,092
3,348	1,450	3,486	2,036	TOTAL OTHER INCOME & EXPENSE	-315,513	11,350	24,402	13,052	41,892
6,252	-61,995	31,633	-93,628	NET ORDINARY INCOME	440,298	-68,539	22,812	-91,351	0

Same Mth Last Yr	This Month	This Mth Budget	Actual/Budget Variance		YTD Last Yr	Year To Date	YTD Budget	Budget/Act Variance	Total Yr Budget