

BOD - Income Statement - Total Company - September, 2022

Same Mth Last Yr	This Month	This Mth Budget	Actual/Budget Variance		YTD Last Yr	Year To Date	YTD Budget	Budget/Act Variance	Total Yr Budget
INCOME									
HOA INCOME									
162,261	178,596	178,596	0	Assessments - Condos	1,460,349	1,607,364	1,607,364	0	2,143,152
102,465	111,780	111,780	0	Assessments - Houses	922,185	1,006,020	1,006,020	0	1,341,360
-81,382	-98,482	-98,482	0	Allocation - Reserves	-732,438	-886,338	-886,338	0	-1,181,784
INTEREST INCOME									
3	1	0	1	Interest Income	33	25	0	25	0
0	2,517	25	2,492	Interest Income - Homeowners Accts	2,314	2,768	225	2,543	300
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3	2,518	25	2,493		2,347	2,793	225	2,568	300
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183,347	194,412	191,919	2,493		1,652,443	1,729,839	1,727,271	2,568	2,303,028
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HOA - OTHER INCOME									
2,043	2,911	3,550	-639	RV Rentals	19,152	24,717	31,950	-7,233	42,600
1,895	1,742	2,000	-258	Gate Codecards	19,218	18,094	18,000	94	24,000
2,627	3,537	3,000	537	Administrative Fees	33,730	32,917	27,000	5,917	36,000
634	892	950	-58	Advertising Income	7,628	8,168	8,550	-382	11,400
0	282	0	282	Other Services/Passes	0	2,400	0	2,400	0
5	2	10	-8	ATM Income	100	86	90	-4	120
0	0	0	0	Other Income - HOA	135	0	0	0	0
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7,204	9,365	9,510	-145		79,964	86,382	85,590	792	114,120
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PRO SHOP									
5,558	49	0	49	Hard Goods	57,101	25,641	14,500	11,141	29,000
2,803	247	0	247	Soft Goods	39,300	22,066	15,050	7,016	26,450
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8,361	295	0	295		96,401	47,707	29,550	18,157	55,450
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GOLF COURSE INCOME									
31,365	0	0	0	Green Fees	376,365	160,350	161,032	-682	291,352
21,529	0	0	0	Cart Fees	251,795	103,917	107,355	-3,438	194,235
2,374	1,579	0	1,579	Cart Seats	20,873	14,213	2,463	11,750	4,073
9,973	6,247	6,773	-526	Annual Green Fees	85,915	56,122	60,957	-4,835	81,276
607	0	0	0	Cart Coupon Income	42,196	32,056	16,704	15,352	19,604

Ventura CC HOA, Inc.  
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2,542	1,665	1,800	-135	Annual Trail Fees	22,878	15,637	16,200	-563	21,600
746	142	0	142	Range Fees	8,762	4,087	6,200	-2,113	9,400
152	137	210	-74	Locker Rental	1,345	1,181	1,890	-710	2,520
296	0	0	0	Club Repairs & Rentals	5,256	2,553	2,900	-347	4,900
0	0	20	-20	Handicap Services	2,113	3,220	2,230	990	3,640
1,260	0	0	0	Lessons & Clinics	7,245	3,600	1,480	2,120	2,330
0	0	95,000	-95,000	Memorials & Other Income	0	0	475,000	-475,000	475,000
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70,843	9,769	103,803	-94,034	TOTAL GOLF COURSE INCOME	824,741	396,936	854,411	-457,475	1,109,930
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				FOOD & BEVERAGE INCOME					
29,324	28,037	15,000	13,037	Food - Restaurant	283,210	337,451	202,500	134,951	284,000
8,508	6,498	3,500	2,998	Liquor - Restaurant	103,718	85,666	63,000	22,666	89,500
12,023	7,197	7,500	-303	Beer - Restaurant	135,734	97,014	95,500	1,514	132,500
1,979	2,847	1,500	1,347	Wine - Restaurant	22,544	40,058	21,700	18,358	28,200
3,307	1,531	2,000	-469	Beverage (Non-Alc.) - Restaurant	34,377	24,360	23,000	1,360	31,800
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55,141	46,110	29,500	16,610	TOTAL RESTAURANT INCOME	579,582	584,548	405,700	178,848	566,000
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				F&B - BANQUET INCOME					
2,443	7,316	5,000	2,316	Food - Banquets	17,576	62,714	26,500	36,214	46,500
0	0	0	0	Food - Golf Functions	11,014	7,545	4,000	3,545	7,000
0	98	0	98	Misc. F&B Income	224	2,462	0	2,462	0
115	1,293	2,000	-707	Beverage - Banquets	4,796	10,316	10,000	316	18,285
400	1,200	1,000	200	Space Rental - Banquets	5,824	10,217	5,000	5,217	9,000
1,034	20	50	-30	Linen Income - Banquets	1,679	72	450	-378	1,350
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3,992	9,927	8,050	1,877	TOTAL BANQUET INCOME	41,112	93,327	45,950	47,377	82,135
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0	0	0	0	Cash Over/Short	0	-123	0	-123	0
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328,888	269,879	342,782	-72,903	TOTAL INCOME	3,274,243	2,938,616	3,148,472	-209,856	4,230,663
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				COST OF GOODS SOLD					
				COST OF GOODS SOLD - PRO SHOP					
3,722	28	0	-28	Hard Goods	45,706	18,416	10,875	-7,541	21,750
1,433	147	0	-147	Soft Goods	26,252	15,110	10,535	-4,575	18,515
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5,155	175	0	-175	TOTAL COGS - PRO SHOP	71,958	33,526	21,410	-12,116	40,265
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				COGS - FOOD					
14,336	14,025	6,000	-8,025	Food - Restaurant	129,853	146,138	81,000	-65,138	113,600
0	0	0	0	Food - Golf Functions	2,210	1,885	1,000	-885	1,750
610	1,829	1,250	-579	Food - Banquets	4,939	15,681	6,625	-9,056	11,625
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14,946	15,854	7,250	-8,604	TOTAL COGS - FOOD	137,002	163,704	88,625	-75,079	126,975
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				COGS - BEVERAGES					
2,912	1,901	1,050	-851	Liquor	30,035	25,977	18,900	-7,077	26,850
4,739	2,908	2,775	-133	Beer	50,894	39,486	35,335	-4,151	49,025
541	819	420	-399	Wine	6,106	12,956	6,076	-6,880	7,896
1,877	662	1,000	338	Beverage -Non-Alc.	17,819	13,092	11,500	-1,592	15,900
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10,069	6,290	5,245	-1,045	TOTAL COGS - BEVERAGES	104,854	91,511	71,811	-19,700	99,671
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58	646	800	154	Beverage - Banquets	1,685	5,203	4,000	-1,203	7,314
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30,228	22,965	13,295	-9,670	TOTAL COST OF GOODS SOLD	315,499	293,943	185,846	-108,097	274,225
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298,660	246,914	329,487	-82,573	GROSS PROFIT	2,958,744	2,644,672	2,962,626	-317,954	3,956,438
				PAYROLL					
				WAGES & SALARIES					
103,517	102,770	87,929	-14,841	Wages & Salaries	899,224	900,400	867,941	-32,459	1,194,475
6,337	10,310	8,156	-2,154	Contract Labor	55,923	53,093	68,202	15,109	87,752
697	2,521	200	-2,321	Overtime	12,786	16,809	5,800	-11,009	7,600
1,296	0	0	0	Lessons / Banquet Tips	6,151	3,224	1,332	-1,892	2,097
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111,847	115,600	96,285	-19,315	TOTAL WAGES & SALARIES	974,084	973,526	943,275	-30,251	1,291,924
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				EMPLOYEE TAXES & BENEFITS					
9,201	8,965	7,673	-1,292	FICA (Social Security & Medicare)	77,343	82,368	75,409	-6,959	103,349
68	82	164	82	SUTA	2,467	2,541	1,678	-863	2,334
62	327	272	-55	FUTA	3,345	2,833	2,753	-80	3,821
1,690	2,100	1,752	-348	Worker's Comp	14,738	15,860	17,377	1,517	23,911
12,773	9,261	10,400	1,139	Benefits - Contr. to Medical	108,773	91,716	93,600	1,884	124,800
972	1,341	500	-841	Benefits - Employee Discounts	6,661	9,302	4,500	-4,802	6,000

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2,278	2,454	1,964	-490	Benefits - Holiday Pay	8,934	9,243	9,011	-232	13,709
27,045	24,530	22,725	-1,805	TOTAL EMPLOYEE TAXES & BENEFITS	222,261	213,862	204,328	-9,534	277,924
				OTHER EMPLOYEE RELATED EXPENSES					
464	596	620	24	Payroll Admin Fee	3,731	5,948	6,015	67	7,875
509	631	1,000	369	Other HR Benefits	8,756	6,083	8,000	1,917	20,000
974	1,226	1,620	394	TOTAL OTHER EMP. RELATED EXPENSES	12,487	12,031	14,015	1,984	27,875
139,865	141,356	120,630	-20,726	TOTAL PAYROLL	1,208,832	1,199,419	1,161,618	-37,801	1,597,723
				OTHER OPERATION EXPENSES					
600	600	600	0	Accounting Fees	5,400	5,400	5,400	0	7,200
1,722	1,808	1,750	-58	Audit & Tax Preparation Fees	15,402	16,125	15,750	-375	21,000
1,287	156	450	294	Bank Service Charges	5,013	1,835	4,050	2,215	12,500
34	102	1,100	998	Dues & Subscriptions	5,420	4,564	3,770	-794	4,431
2,024	2,243	2,225	-18	Equipment Lease	19,266	20,352	18,825	-1,527	25,260
11,885	6,865	6,850	-15	Equipment Repair & Maintenance	72,755	65,451	63,150	-2,301	85,200
0	192	450	258	Elevator Maint & Repairs	1,772	1,565	1,650	85	2,200
0	0	0	0	Election Costs	2,082	0	100	100	3,100
737	-944	2,000	2,944	Legal Fees	10,803	12,679	17,000	4,321	23,000
751	1,543	1,200	-343	Office Supplies	7,457	8,404	10,800	2,396	15,000
956	744	800	56	Postage & Delivery	8,134	4,884	8,200	3,316	15,000
0	570	750	180	Printing & Reproduction	5,324	9,248	6,750	-2,498	14,100
56	65	60	-5	Travel	878	668	540	-128	760
546	542	542	0	Insurance - D&O	4,912	4,878	4,878	0	6,500
10,650	12,609	11,000	-1,609	Insurance - Prop. & Liability	99,051	100,968	99,000	-1,968	132,000
1,240	4,600	1,300	-3,300	Pool Cleaning & Maintenance	9,918	18,570	11,340	-7,230	15,240
48,333	50,902	50,300	-602	Access Control & Security	433,688	455,335	444,990	-10,345	598,110
3,001	1,536	800	-736	Gate Repairs	6,798	18,793	7,200	-11,593	9,600
1,030	1,335	1,500	165	Police Patrol & Services	12,195	11,183	13,500	2,317	18,000
2,547	2,611	2,760	149	Security/Loss Prevention	23,669	23,431	24,840	1,409	33,120
0	0	0	0	Special Events	2,924	3,988	3,000	-988	4,300
893	1,611	1,400	-211	Janitorial	14,153	13,904	14,700	796	21,000
0	130	1,750	1,620	Gate Code Cards	12,708	10,145	15,750	5,605	21,000
538	548	500	-48	Telephone - Security	4,680	4,921	4,500	-421	6,000
902	827	975	148	Telephone	7,531	7,840	8,775	935	11,700
3,690	3,045	3,584	539	IT Expenses	31,303	30,205	32,250	2,045	43,000
18,036	22,801	19,826	-2,975	Utilities	164,791	178,758	180,283	1,525	239,715
6,458	6,720	6,720	0	Real Estate Taxes	58,122	60,480	60,480	0	80,640

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695	340	340	0	Personal Property Tax	11,673	3,102	3,060	-42	11,060
19	0	25	25	Uniform Expenses	1,892	1,337	3,125	1,788	6,800
0	6,635	2,000	-4,635	Fertilizer	14,882	19,795	18,000	-1,795	25,000
0	0	750	750	Sand/Seed/Top Dressing	5,957	6,153	6,750	597	9,000
0	0	0	0	Bunker Sand	0	0	800	800	800
1,242	1,070	1,326	256	Aquatics	11,178	40,102	91,934	51,832	95,913
0	240	500	260	Landscape Maintenance	6,128	565	4,500	3,935	6,000
3,449	1,367	2,500	1,133	Supplies & Services	16,321	20,139	22,500	2,361	30,000
0	2,965	100	-2,865	Irrigation Repairs	3,615	7,648	2,700	-4,948	4,800
0	0	0	0	Sandstone & Mulch	0	0	0	0	5,000
2,964	0	2,500	2,500	Pressure Washing	30,280	600	22,500	21,900	30,000
0	0	0	0	Palm Pruning	7,134	0	0	0	24,500
25,784	26,104	28,045	1,941	Contracted Services	232,946	243,895	246,099	2,204	328,234
468	477	400	-77	Pest Control	4,182	3,778	3,600	-178	4,800
474	0	450	450	Fitness Room PM Plan	4,865	4,116	4,050	-66	5,400
1,373	2,289	2,050	-239	Fuel, Oil, & Gas	14,706	24,418	18,450	-5,968	24,600
4,016	3,865	3,000	-865	Chemicals	18,097	21,298	27,000	5,702	36,000
0	1,061	200	-861	Small Tools	1,159	1,605	1,800	195	2,400
286	328	385	57	Waste Removal	3,307	3,550	3,465	-85	4,620
0	2,376	0	-2,376	Sewerpipe Cleaning & Repairs	22,681	18,086	15,000	-3,086	15,000
9,176	0	0	0	Cart Lease	82,587	29,864	27,529	-2,335	55,057
3,351	2,219	820	-1,399	Credit Card Fees	37,356	31,941	20,120	-11,821	31,680
5,072	1,747	2,000	253	Advertising	15,421	14,432	9,950	-4,482	15,000
53	29	0	-29	Prizes & Donations	535	830	480	-350	1,180
0	0	0	0	Member & Public Relations	0	155	1,500	1,345	2,500
243	345	185	-160	Licenses & Fees	6,323	7,257	8,280	1,023	8,835
106	40	0	-40	Discounts	340	1,363	75	-1,288	150
1,906	1,679	600	-1,079	Linens	8,860	13,955	6,201	-7,754	8,798
2,782	2,401	1,700	-701	Paper Products	28,391	24,304	19,200	-5,104	28,200
136	1,316	0	-1,316	China, Glass, & Smallwares	474	2,140	300	-1,840	600
0	0	250	250	F&B / Kitchen Supplies	1,402	3,179	3,000	-179	4,500
1,132	1,362	950	-412	Entertainment	6,277	17,398	7,800	-9,598	9,900
1,670	1,760	1,670	-90	Direct TV NFL Package	4,940	3,520	5,010	1,490	10,020
554	121	100	-21	Banquet Expenses	1,669	2,295	900	-1,395	1,800
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184,868	185,898	174,038	-11,860	TOTAL OTHER OPERATION EXPENSES	1,651,724	1,667,391	1,687,149	19,758	2,316,823
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				OTHER INCOME & EXPENSE					
0	0	0	0	Other Income - PPP Loan Forgiveness	-338,945	0	0	0	0
0	1,757	150	-1,607	Bad Debt	0	2,957	1,350	-1,607	1,800
3,348	1,300	3,336	2,036	Depreciation Expense	30,128	10,900	30,024	19,124	40,092
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3,348	3,057	3,486	429	TOTAL OTHER INCOME & EXPENSE	-308,817	13,857	31,374	17,517	41,892
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-29,421	-83,396	31,333	-114,729	NET ORDINARY INCOME	407,005	-235,995	82,485	-318,480	0
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