

Ventura CC HOA, Inc.  
 BOD - Income Statement - Total Company - March, 2023

Same Mth Last Yr	This Month	This Mth Budget	Actual/Budget Variance		YTD Last Yr	Year To Date	YTD Budget	Budget/Act Variance	Total Yr Budget
INCOME									
HOA INCOME									
178,596	187,308	187,308	0	Assessments - Condos	535,788	561,924	561,924	0	2,247,696
111,780	116,748	116,748	0	Assessments - Houses	335,340	350,244	350,244	0	1,400,976
-98,482	-98,482	-98,482	0	Allocation - Reserves	-295,446	-295,446	-295,446	0	-1,181,784
INTEREST INCOME									
1	3	0	3	Interest Income	15	5	0	5	0
0	0	25	-25	Interest Income - Homeowners Accts	0	2,020	75	1,945	300
-----	-----	-----	-----	TOTAL INTEREST INCOME	-----	-----	-----	-----	-----
1	3	25	-22		15	2,025	75	1,950	300
-----	-----	-----	-----		-----	-----	-----	-----	-----
-----	-----	-----	-----	TOTAL HOA INCOME	-----	-----	-----	-----	-----
191,895	205,577	205,599	-22		575,697	618,747	616,797	1,950	2,467,188
-----	-----	-----	-----		-----	-----	-----	-----	-----
HOA - OTHER INCOME									
2,412	3,164	2,500	664	RV Rentals	7,896	9,324	7,500	1,824	30,000
2,019	1,443	1,900	-457	Gate Codecards	5,839	5,343	5,700	-357	22,800
3,843	2,265	4,000	-1,735	Administrative Fees	10,395	7,317	12,000	-4,683	45,000
728	352	750	-398	Advertising Income	2,042	2,112	2,250	-138	9,000
230	192	0	192	Other Services/Passes	738	432	0	432	0
17	15	250	-235	ATM Income	46	33	750	-717	3,000
-----	-----	-----	-----	TOTAL HOA - OTHER INCOME	-----	-----	-----	-----	-----
9,248	7,432	9,400	-1,968		26,955	24,561	28,200	-3,639	109,800
-----	-----	-----	-----		-----	-----	-----	-----	-----
PRO SHOP									
6,335	6,302	6,000	302	Hard Goods	16,399	13,333	13,000	333	55,700
8,347	8,190	5,500	2,690	Soft Goods	15,728	19,931	14,500	5,431	49,500
-----	-----	-----	-----	TOTAL PRO SHOP INCOME	-----	-----	-----	-----	-----
14,682	14,493	11,500	2,993		32,127	33,264	27,500	5,764	105,200
-----	-----	-----	-----		-----	-----	-----	-----	-----
GOLF COURSE INCOME									
50,295	56,515	67,560	-11,045	Green Fees	155,750	169,829	190,260	-20,431	654,018
35,701	40,927	45,040	-4,113	Cart Fees	100,257	111,176	126,840	-15,664	436,012
1,579	2,577	640	1,937	Cart Seats	4,738	7,731	2,330	5,401	8,090
6,247	16,271	15,000	1,271	Annual Green Fees	18,640	47,270	45,000	2,270	180,000
10,787	14,036	5,800	8,236	Cart Coupon Income	31,123	35,714	16,500	19,214	23,420
1,665	2,904	1,800	1,104	Annual Trail Fees	4,995	8,667	5,400	3,267	21,600

Ventura CC HOA, Inc.  
 BOD - Income Statement - Total Company - March, 2023

Same Mth Last Yr	This Month	This Mth Budget	Actual/Budget Variance		YTD Last Yr	Year To Date	YTD Budget	Budget/Act Variance	Total Yr Budget
1,029	1,274	1,600	-326	Range Fees	3,165	3,437	4,600	-1,163	12,200
137	199	300	-101	Locker Rental	362	566	900	-334	3,600
1,126	1,183	1,000	183	Club Repairs & Rentals	2,383	3,166	2,900	266	8,700
252	192	140	52	Handicap Services	3,164	2,880	1,990	890	3,640
540	720	300	420	Lessons & Clinics	1,440	1,530	1,400	130	4,350
-----	-----	-----	-----		-----	-----	-----	-----	-----
109,357	136,799	139,180	-2,381	TOTAL GOLF COURSE INCOME	326,016	391,966	398,120	-6,154	1,355,630
-----	-----	-----	-----		-----	-----	-----	-----	-----
				FOOD & BEVERAGE INCOME					
56,424	66,302	60,000	6,302	Food - Restaurant	140,546	170,933	146,500	24,433	482,000
13,775	15,720	14,000	1,720	Liquor - Restaurant	35,149	41,860	37,000	4,860	126,000
17,994	24,005	19,000	5,005	Beer - Restaurant	48,595	60,170	51,500	8,670	155,000
9,704	10,943	10,000	943	Wine - Restaurant	21,044	25,017	21,700	3,317	53,000
4,459	6,370	4,500	1,870	Beverage (Non-Alc.) - Restaurant	11,724	15,996	11,900	4,096	40,600
-----	-----	-----	-----		-----	-----	-----	-----	-----
102,356	123,340	107,500	15,840	TOTAL RESTAURANT INCOME	257,058	313,975	268,600	45,375	856,600
-----	-----	-----	-----		-----	-----	-----	-----	-----
				F&B - BANQUET INCOME					
11,437	6,491	12,000	-5,509	Food - Banquets	22,731	25,537	25,500	37	80,500
5,581	4,485	5,000	-515	Food - Golf Functions	7,545	8,063	6,500	1,563	12,500
572	1,384	0	1,384	Misc. F&B Income	1,158	3,260	0	3,260	0
1,394	1,083	1,800	-717	Beverage - Banquets	1,999	4,316	3,825	491	12,875
2,054	616	3,000	-2,384	Space Rental - Banquets	3,204	3,956	5,600	-1,644	22,300
0	98	350	-252	Linen Income - Banquets	0	1,635	1,050	585	4,200
-----	-----	-----	-----		-----	-----	-----	-----	-----
21,039	14,156	22,150	-7,994	TOTAL BANQUET INCOME	36,638	46,766	42,475	4,291	132,375
-----	-----	-----	-----		-----	-----	-----	-----	-----
-----	-----	-----	-----		-----	-----	-----	-----	-----
448,577	501,796	495,329	6,467	TOTAL INCOME	1,254,491	1,429,279	1,381,692	47,587	5,026,793
-----	-----	-----	-----		-----	-----	-----	-----	-----
				COST OF GOODS SOLD					
				COST OF GOODS SOLD - PRO SHOP					
3,608	5,801	4,500	-1,301	Hard Goods	10,580	10,320	9,750	-570	41,775
5,137	5,470	3,850	-1,620	Soft Goods	9,856	12,751	10,150	-2,601	34,650
-----	-----	-----	-----		-----	-----	-----	-----	-----
8,745	11,272	8,350	-2,922	TOTAL COGS - PRO SHOP	20,436	23,071	19,900	-3,171	76,425
-----	-----	-----	-----		-----	-----	-----	-----	-----
				COGS - FOOD					

Ventura CC HOA, Inc.  
 BOD - Income Statement - Total Company - March, 2023

Same Mth Last Yr	This Month	This Mth Budget	Actual/Budget Variance		YTD Last Yr	Year To Date	YTD Budget	Budget/Act Variance	Total Yr Budget
23,107	28,028	24,000	-4,028	Food - Restaurant	56,225	75,806	58,600	-17,206	192,800
1,395	1,121	1,250	129	Food - Golf Functions	1,885	2,015	1,625	-390	3,125
2,859	1,623	3,000	1,377	Food - Banquets	5,683	6,673	6,375	-298	20,125
-----	-----	-----	-----		-----	-----	-----	-----	-----
27,361	30,772	28,250	-2,522	TOTAL COGS - FOOD	63,793	84,493	66,600	-17,893	216,050
-----	-----	-----	-----		-----	-----	-----	-----	-----
				COGS - BEVERAGES					
5,065	3,416	4,200	784	Liquor	11,741	9,784	11,100	1,316	37,800
7,637	8,459	7,030	-1,429	Beer	20,346	21,821	19,055	-2,766	57,350
3,131	3,547	2,800	-747	Wine	6,912	8,467	6,076	-2,391	14,840
2,708	3,158	2,250	-908	Beverage -Non-Alc.	6,293	7,292	5,950	-1,342	20,300
-----	-----	-----	-----		-----	-----	-----	-----	-----
18,542	18,580	16,280	-2,300	TOTAL COGS - BEVERAGES	45,292	47,364	42,181	-5,183	130,290
-----	-----	-----	-----		-----	-----	-----	-----	-----
712	427	720	293	Beverage - Banquets	1,014	1,829	1,530	-299	5,150
-----	-----	-----	-----		-----	-----	-----	-----	-----
55,359	61,050	53,600	-7,450	TOTAL COST OF GOODS SOLD	130,535	156,757	130,211	-26,546	427,915
-----	-----	-----	-----		-----	-----	-----	-----	-----
393,218	440,746	441,729	-983	GROSS PROFIT	1,123,956	1,272,522	1,251,481	21,041	4,598,878
				PAYROLL					
				WAGES & SALARIES					
117,610	133,655	130,409	-3,246	Wages & Salaries	328,606	380,750	388,449	7,699	1,528,534
7,933	11,294	7,997	-3,297	Contract Labor	21,529	35,353	23,963	-11,390	96,364
2,845	11,735	3,000	-8,735	Overtime	4,584	22,967	4,200	-18,767	8,200
777	648	270	-378	Lessons / Banquet Tips	1,344	918	1,260	342	3,915
-----	-----	-----	-----		-----	-----	-----	-----	-----
129,165	157,332	141,676	-15,656	TOTAL WAGES & SALARIES	356,062	439,989	417,872	-22,117	1,637,013
-----	-----	-----	-----		-----	-----	-----	-----	-----
				EMPLOYEE TAXES & BENEFITS					
12,040	13,474	12,523	-951	FICA (Social Security & Medicare)	30,525	37,390	36,913	-477	144,017
665	586	269	-317	SUTA	2,164	2,838	792	-2,046	3,067
470	562	430	-132	FUTA	1,677	2,152	1,264	-888	4,918
2,072	2,557	2,307	-250	Worker's Comp	5,838	6,126	6,800	674	26,599
9,418	10,398	11,400	1,002	Benefits - Contr. to Medical	31,580	28,704	34,200	5,496	136,800
959	1,656	700	-956	Benefits - Employee Discounts	2,458	4,459	2,100	-2,359	8,400
0	0	0	0	Benefits - Holiday Pay	2,395	2,418	2,726	308	16,019
-----	-----	-----	-----		-----	-----	-----	-----	-----
25,623	29,233	27,629	-1,604	TOTAL EMPLOYEE TAXES & BENEFITS	76,637	84,087	84,795	708	339,820
-----	-----	-----	-----		-----	-----	-----	-----	-----

Same Mth Last Yr	This Month	This Mth Budget	Actual/Budget Variance		YTD Last Yr	Year To Date	YTD Budget	Budget/Act Variance	Total Yr Budget
				OTHER EMPLOYEE RELATED EXPENSES					
630	718	620	-98	Payroll Admin Fee	2,316	2,733	2,295	-438	7,875
680	589	1,000	411	Other HR Benefits	2,261	2,257	3,000	743	20,000
-----	-----	-----	-----		-----	-----	-----	-----	-----
1,310	1,307	1,620	313	TOTAL OTHER EMP. RELATED EXPENSES	4,577	4,990	5,295	305	27,875
-----	-----	-----	-----		-----	-----	-----	-----	-----
156,099	187,872	170,925	-16,947	TOTAL PAYROLL	437,276	529,065	507,962	-21,103	2,004,708
-----	-----	-----	-----		-----	-----	-----	-----	-----
				OTHER OPERATION EXPENSES					
600	600	600	0	Accounting Fees	1,800	1,800	1,800	0	7,200
1,967	1,866	2,000	134	Audit & Tax Preparation Fees	6,132	5,915	6,000	85	24,000
348	228	450	222	Bank Service Charges	807	946	1,350	404	12,500
36	142	210	68	Dues & Subscriptions	2,819	3,420	2,490	-930	5,627
2,074	2,608	2,220	-388	Equipment Lease	6,536	7,526	6,420	-1,106	27,360
7,232	14,365	7,850	-6,515	Equipment Repair & Maintenance	20,796	36,076	23,550	-12,526	94,200
0	244	450	206	Elevator Maint & Repairs	434	544	550	6	2,200
0	0	0	0	Equipment Refurbished	0	4,534	0	-4,534	0
0	0	0	0	Election Costs	0	2,097	2,100	3	3,100
1,010	5,593	2,000	-3,593	Legal Fees	4,123	5,454	5,000	-454	23,000
982	1,247	1,200	-47	Office Supplies	1,750	7,223	3,600	-3,623	15,000
747	575	1,300	725	Postage & Delivery	1,831	1,842	2,900	1,058	15,000
839	107	775	668	Printing & Reproduction	3,206	2,709	2,325	-384	14,400
105	257	100	-157	Travel	252	434	300	-134	1,240
542	577	545	-32	Insurance - D&O	1,626	1,732	1,635	-97	6,540
10,958	17,957	11,900	-6,057	Insurance - Prop. & Liability	33,169	53,871	35,700	-18,171	142,834
3,390	1,240	1,300	60	Pool Cleaning & Maintenance	5,870	3,720	3,900	180	20,000
50,971	53,513	56,349	2,836	Access Control & Security	149,155	151,580	166,327	14,747	683,978
1,155	4,263	2,000	-2,263	Gate Repairs	2,664	10,375	6,000	-4,375	24,000
1,541	3,790	3,000	-790	Police Patrol & Services	4,203	11,680	9,000	-2,680	36,000
2,828	1,864	2,635	771	Security/Loss Prevention	8,281	6,498	7,905	1,407	31,620
3,988	4,918	5,000	82	Special Events	3,988	4,918	6,000	1,082	10,000
1,307	4,528	1,850	-2,678	Janitorial	4,848	10,008	5,550	-4,458	22,200
640	0	1,750	1,750	Gate Code Cards	3,605	1,109	5,250	4,141	21,000
548	565	500	-65	Telephone - Security	1,634	1,661	1,500	-161	6,000
920	892	915	23	Telephone	2,764	2,621	2,745	124	10,980
2,939	3,106	3,600	494	IT Expenses	9,444	12,242	10,800	-1,442	43,200
18,186	23,211	19,534	-3,677	Utilities	52,601	64,157	58,345	-5,812	239,125
6,720	6,720	6,870	150	Real Estate Taxes	20,160	20,160	20,610	450	82,440
382	0	340	340	Personal Property Tax	1,062	0	1,020	1,020	11,360
616	73	225	152	Uniform Expenses	908	1,586	2,775	1,189	7,900
981	9,688	6,200	-3,488	Fertilizer	1,614	11,398	18,600	7,202	74,400
976	0	750	750	Sand/Seed/Top Dressing	976	0	2,250	2,250	9,000

Same Mth Last Yr	This Month	This Mth Budget	Actual/Budget Variance		YTD Last Yr	Year To Date	YTD Budget	Budget/Act Variance	Total Yr Budget
0	0	0	0	Bunker Sand	0	0	0	0	800
1,396	1,292	1,400	108	Aquatics	3,880	3,362	4,200	838	16,800
0	1,803	500	-1,303	Landscape Maintenance	325	6,633	1,500	-5,133	6,000
4,248	6,519	2,650	-3,869	Supplies & Services	7,844	10,759	7,950	-2,809	31,800
2,900	0	550	550	Irrigation Repairs	3,372	415	1,650	1,235	6,600
0	0	0	0	Sandstone & Mulch	0	0	0	0	500
0	0	2,500	2,500	Pressure Washing	0	0	7,500	7,500	30,000
0	0	0	0	Palm Pruning	0	0	0	0	8,500
27,269	27,368	27,482	114	Contracted Services	81,356	80,310	80,446	136	324,336
-69	1,399	450	-949	Pest Control	662	2,062	1,350	-712	5,400
543	0	450	450	Fitness Room PM Plan	793	792	1,350	558	5,400
5,126	2,198	2,450	252	Fuel, Oil, & Gas	8,895	6,502	7,350	848	29,400
1,218	0	6,000	6,000	Chemicals	1,781	4,730	18,000	13,270	69,398
0	2,520	100	-2,420	Small Tools	0	2,754	300	-2,454	1,200
676	1,059	365	-694	Waste Removal	1,266	1,604	1,095	-509	4,380
0	0	0	0	Sewerpipe Cleaning & Repairs	0	0	0	0	16,000
9,176	9,305	9,176	-129	Cart Lease	27,528	27,916	27,528	-388	110,112
5,724	8,739	6,825	-1,914	Credit Card Fees	16,779	24,362	18,800	-5,562	60,600
1,477	1,747	1,600	-147	Advertising	5,530	8,861	5,200	-3,661	23,500
152	112	300	188	Prizes & Donations	378	432	900	468	3,580
0	800	700	-100	Member & Public Relations	0	800	2,100	1,300	4,200
628	67	240	173	Licenses & Fees	3,486	2,828	3,640	812	8,260
17	264	200	-64	Discounts	943	713	600	-113	2,400
2,030	1,890	1,600	-290	Linens	5,076	4,914	4,800	-114	19,200
3,106	3,846	3,000	-846	Paper Products	8,554	10,049	9,000	-1,049	28,200
0	0	200	200	China, Glass, & Smallwares	513	0	600	600	2,400
355	1,710	450	-1,260	F&B / Kitchen Supplies	434	1,762	1,350	-412	5,400
1,935	2,347	1,800	-547	Entertainment	5,250	5,879	5,400	-479	21,600
0	0	0	0	Direct TV NFL Package	0	0	0	0	8,800
830	174	350	177	Banquet Expenses	830	3,427	1,050	-2,377	4,200
-----	-----	-----	-----		-----	-----	-----	-----	-----
194,265	239,895	215,756	-24,139	TOTAL OTHER OPERATION EXPENSES	544,532	661,700	637,956	-23,744	2,586,370
-----	-----	-----	-----		-----	-----	-----	-----	-----
				OTHER INCOME & EXPENSE					
150	150	150	0	Bad Debt	450	450	450	0	1,800
1,300	500	500	0	Depreciation Expense	5,100	1,500	1,500	0	6,000
0	12,993	0	-12,993	Other Expense	0	17,303	0	-17,303	0
-----	-----	-----	-----		-----	-----	-----	-----	-----
1,450	13,643	650	-12,993	TOTAL OTHER INCOME & EXPENSE	5,550	19,253	1,950	-17,303	7,800
-----	-----	-----	-----		-----	-----	-----	-----	-----
-----	-----	-----	-----		-----	-----	-----	-----	-----
41,404	-664	54,398	-55,062	NET ORDINARY INCOME	136,598	62,504	103,613	-41,109	0
-----	-----	-----	-----		-----	-----	-----	-----	-----

Ventura CC HOA, Inc.  
BOD - Income Statement - Total Company - March, 2023

Same Mth Last Yr	This Month	This Mth Budget	Actual/Budget Variance	YTD Last Yr	Year To Date	YTD Budget	Budget/Act Variance	Total Yr Budget
---------------------	---------------	--------------------	---------------------------	----------------	-----------------	---------------	------------------------	--------------------