

Ventura CC HOA, Inc.  
 BOD - Income Statement - Total Company - March, 2024

Same Mth Last Yr	This Month	This Mth Budget	Actual/Budget Variance		YTD Last Yr	Year To Date	YTD Budget	Budget/Act Variance	Total Yr Budget
INCOME									
HOA INCOME									
187,308	198,198	198,198	0	Assessments - Condos	561,924	594,594	594,594	0	2,378,376
116,748	122,958	122,958	0	Assessments - Houses	350,244	368,874	368,874	0	1,475,496
-98,482	-101,902	-101,902	0	Allocation - Reserves	-295,446	-305,706	-305,706	0	-1,222,824
INTEREST INCOME									
3	3	0	3	Interest Income	5	5	0	5	0
0	0	200	-200	Interest Income - Homeowners Accts	2,020	63	600	-537	2,400
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3	3	200	-197		2,025	68	600	-532	2,400
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205,577	219,257	219,454	-197		618,747	657,830	658,362	-532	2,633,448
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HOA - OTHER INCOME									
3,164	2,395	2,830	-435	RV Rentals	9,324	8,555	8,490	65	33,960
1,443	1,465	1,850	-385	Gate Codecards	5,343	3,913	5,550	-1,637	22,200
2,265	1,766	3,300	-1,534	Administrative Fees	7,317	7,429	9,900	-2,471	39,600
352	258	750	-492	Advertising Income	2,112	1,479	2,250	-771	9,000
192	146	0	146	Gym Membership/Passes	432	624	0	624	0
15	12	250	-238	ATM Income	33	511	750	-239	3,000
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7,432	6,042	8,980	-2,938		24,561	22,511	26,940	-4,429	107,760
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PRO SHOP									
6,302	22,583	6,000	16,583	Hard Goods	13,333	35,384	13,300	22,084	75,900
8,190	7,232	6,000	1,232	Soft Goods	19,931	17,319	18,000	-681	69,100
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14,493	29,814	12,000	17,814		33,264	52,702	31,300	21,402	145,000
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GOLF COURSE INCOME									
56,515	53,626	69,846	-16,220	Green Fees	169,829	155,022	192,720	-37,698	793,618
40,927	39,311	46,564	-7,253	Cart Fees	111,176	106,452	128,480	-22,028	529,078
2,577	2,398	2,900	-502	Cart Seats	7,731	7,194	8,700	-1,506	33,700
16,271	15,510	18,000	-2,490	Annual Green Fees	47,270	46,119	54,000	-7,881	216,000
14,036	18,320	5,800	12,520	Cart Coupon Income	35,714	46,967	27,400	19,567	48,400
2,904	2,947	3,300	-353	Annual Trail Fees	8,667	8,626	9,900	-1,274	39,600

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1,274	1,315	1,600	-285	Range Fees	3,437	3,418	4,100	-682	10,900
199	80	300	-220	Locker Rental	566	240	900	-660	3,600
1,183	1,678	1,300	378	Club Repairs & Rentals	3,166	3,543	3,400	143	13,700
192	408	160	248	Handicap Services	2,880	3,128	2,860	268	4,750
720	720	900	-180	Lessons & Clinics	1,530	1,980	2,000	-20	5,540
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136,799	136,313	150,670	-14,357	TOTAL GOLF COURSE INCOME	391,966	382,689	434,460	-51,771	1,698,886
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				FOOD & BEVERAGE INCOME					
66,302	61,954	69,617	-7,663	Food - Restaurant	170,933	163,702	179,479	-15,777	569,090
15,720	15,184	16,506	-1,322	Liquor - Restaurant	41,860	38,625	43,953	-5,328	171,505
24,005	21,046	25,205	-4,159	Beer - Restaurant	60,170	54,498	63,179	-8,681	229,531
10,943	12,136	11,490	646	Wine - Restaurant	25,017	27,668	26,267	1,401	62,375
6,370	5,559	6,689	-1,130	Beverage (Non-Alc.) - Restaurant	15,996	13,890	16,795	-2,905	64,387
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123,340	115,880	129,507	-13,627	TOTAL RESTAURANT INCOME	313,975	298,383	329,673	-31,290	1,096,888
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				F&B - BANQUET INCOME					
6,491	11,455	8,000	3,455	Food - Banquets	25,537	22,776	29,200	-6,424	106,700
4,485	11,805	4,600	7,205	Food - Golf Functions	8,063	19,722	8,400	11,322	19,050
1,384	1,468	0	1,468	Misc. F&B Income	3,260	4,292	0	4,292	0
1,083	0	2,000	-2,000	Beverage - Banquets	4,316	95	6,500	-6,405	27,000
616	1,800	3,300	-1,500	Space Rental - Banquets	3,956	2,597	7,800	-5,203	32,300
98	22	300	-278	Linen Income - Banquets	1,635	62	2,260	-2,198	7,530
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14,156	26,550	18,200	8,350	TOTAL BANQUET INCOME	46,766	49,544	54,160	-4,616	192,580
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501,796	533,856	538,811	-4,955	TOTAL INCOME	1,429,279	1,463,659	1,534,895	-71,236	5,874,562
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				COST OF GOODS SOLD					
				COST OF GOODS SOLD - PRO SHOP					
5,801	16,738	4,500	-12,238	Hard Goods	10,320	27,230	9,975	-17,255	56,925
5,470	4,572	4,200	-372	Soft Goods	12,751	11,099	12,600	1,501	48,370
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11,272	21,310	8,700	-12,610	TOTAL COGS - PRO SHOP	23,071	38,328	22,575	-15,753	105,295
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				COGS - FOOD					

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28,028	29,251	27,847	-1,404	Food - Restaurant	75,806	83,422	71,792	-11,630	227,637
1,121	2,399	1,150	-1,249	Food - Golf Functions	2,015	4,378	2,100	-2,278	4,763
1,623	2,864	2,000	-864	Food - Banquets	6,673	5,694	7,300	1,606	26,675
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30,772	34,513	30,997	-3,516	TOTAL COGS - FOOD	84,493	93,493	81,192	-12,301	259,075
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				COGS - BEVERAGES					
3,416	3,793	4,952	1,159	Liquor	9,784	10,817	13,186	2,369	51,451
8,459	5,985	9,326	3,341	Beer	21,821	17,368	23,376	6,008	84,926
3,547	4,216	3,217	-999	Wine	8,467	9,475	7,355	-2,120	17,464
3,158	3,602	3,344	-258	Beverage -Non-Alc.	7,292	8,847	8,397	-450	32,194
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18,580	17,596	20,839	3,243	TOTAL COGS - BEVERAGES	47,364	46,507	52,314	5,807	186,035
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427	0	1,000	1,000	Beverage - Banquets	1,829	35	3,250	3,215	13,500
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61,050	73,419	61,536	-11,883	TOTAL COST OF GOODS SOLD	156,757	178,363	159,331	-19,032	563,905
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440,746	460,437	477,275	-16,838	GROSS PROFIT	1,272,522	1,285,296	1,375,564	-90,268	5,310,657
				PAYROLL					
				WAGES & SALARIES					
133,655	138,505	153,018	14,513	Wages & Salaries	380,750	407,355	447,326	39,971	1,735,629
11,294	11,963	10,716	-1,247	Contract Labor	35,353	39,443	32,128	-7,315	127,325
11,735	14,778	4,400	-10,378	Overtime	22,967	20,244	8,400	-11,844	26,100
648	648	325	-323	Lessons / Banquet Tips	918	1,503	975	-528	3,900
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157,332	165,893	168,459	2,566	TOTAL WAGES & SALARIES	439,989	468,545	488,829	20,284	1,892,954
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				EMPLOYEE TAXES & BENEFITS					
13,474	14,056	15,132	1,076	FICA (Social Security & Medicare)	37,390	38,989	43,905	4,916	169,228
586	177	397	220	SUTA	2,838	3,127	1,148	-1,979	4,420
562	191	521	330	FUTA	2,152	1,815	1,503	-312	5,771
2,557	2,363	2,686	323	Worker's Comp	6,126	6,680	7,796	1,116	30,137
10,398	9,339	10,750	1,411	Benefits - Contr. to Medical	28,704	15,809	32,250	16,441	129,000
1,656	1,348	1,100	-248	Benefits - Employee Discounts	4,459	3,600	3,300	-300	13,200
0	0	0	0	Benefits - Holiday Pay	2,418	3,513	2,776	-737	16,656
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29,233	27,474	30,586	3,112	TOTAL EMPLOYEE TAXES & BENEFITS	84,087	73,533	92,678	19,145	368,412
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Same Mth Last Yr	This Month	This Mth Budget	Actual/Budget Variance		YTD Last Yr	Year To Date	YTD Budget	Budget/Act Variance	Total Yr Budget
				OTHER EMPLOYEE RELATED EXPENSES					
718	698	720	22	Payroll Admin Fee	2,733	2,709	2,820	111	9,300
589	1,271	750	-521	Other HR Benefits	2,257	2,635	2,500	-135	16,750
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1,307	1,970	1,470	-500	TOTAL OTHER EMP. RELATED EXPENSES	4,990	5,344	5,320	-24	26,050
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187,872	195,336	200,515	5,179	TOTAL PAYROLL	529,065	547,421	586,827	39,406	2,287,416
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				OTHER OPERATION EXPENSES					
600	600	600	0	Accounting Fees	1,800	1,800	1,800	0	7,200
1,866	2,000	2,000	0	Audit & Tax Preparation Fees	5,915	6,021	6,000	-21	24,000
228	183	450	267	Bank Service Charges	946	579	1,350	771	13,350
142	313	250	-63	Dues & Subscriptions	3,420	3,963	3,410	-553	6,820
2,608	2,462	2,520	58	Equipment Lease	7,526	7,608	7,120	-488	126,669
14,365	7,238	10,300	3,062	Equipment Repair & Maintenance	36,076	26,022	30,900	4,878	120,600
244	277	450	173	Elevator Maint & Repairs	544	1,109	650	-459	2,600
0	0	0	0	Equipment Refurbished	4,534	0	0	0	0
0	0	0	0	Election Costs	2,097	0	2,600	2,600	4,100
5,593	1,055	2,000	945	Legal Fees	5,454	4,727	5,000	273	23,000
1,247	712	1,300	588	Office Supplies	7,223	1,914	3,900	1,986	16,300
575	48	1,300	1,252	Postage & Delivery	1,842	2,014	2,900	886	15,000
107	750	775	25	Printing & Reproduction	2,709	2,273	2,325	52	16,400
257	60	175	115	Travel	434	221	375	154	1,550
577	679	679	0	Insurance - D&O	1,732	2,036	2,037	1	8,146
17,957	17,821	22,321	4,500	Insurance - Prop. & Liability	53,871	53,464	66,963	13,499	267,854
1,240	1,302	1,400	98	Pool Cleaning & Maintenance	3,720	3,906	4,200	294	21,300
53,513	58,556	60,980	2,424	Access Control & Security	151,580	165,747	179,010	13,263	720,000
4,263	193	2,200	2,007	Gate Repairs	10,375	1,175	6,600	5,425	26,400
3,790	2,783	3,500	717	Police Patrol & Services	11,680	9,246	10,500	1,254	40,000
1,864	2,249	2,705	456	Security/Loss Prevention	6,498	6,747	8,115	1,368	32,460
4,918	6,000	5,000	-1,000	Special Events	4,918	6,000	6,000	0	10,000
4,528	3,599	2,450	-1,149	Janitorial	10,008	8,306	7,350	-956	29,400
0	207	1,550	1,343	Gate Code Cards	1,109	726	4,650	3,924	18,600
565	560	525	-35	Telephone - Security	1,661	1,656	1,575	-81	6,300
892	907	890	-17	Telephone	2,621	2,691	2,670	-21	10,680
3,106	3,231	3,600	369	IT Expenses	12,242	11,771	10,800	-971	43,200
23,211	17,784	20,034	2,250	Utilities	64,157	50,954	59,900	8,946	243,500
6,720	6,870	6,870	0	Real Estate Taxes	20,160	20,610	20,610	0	82,440
0	0	340	340	Personal Property Tax	0	0	1,020	1,020	11,360
73	75	350	275	Uniform Expenses	1,586	154	4,350	4,196	11,675
9,688	0	6,200	6,200	Fertilizer	11,398	3,729	18,600	14,871	74,400
0	2,280	750	-1,530	Sand/Seed/Top Dressing	0	4,687	2,250	-2,437	9,000

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0	0	0	0	Bunker Sand	0	1,075	0	-1,075	800
1,292	1,070	1,400	330	Aquatics	3,362	3,210	4,200	990	16,800
1,803	3,675	1,000	-2,675	Landscape Maintenance	6,633	4,219	2,000	-2,219	8,000
6,519	1,114	2,650	1,536	Supplies & Services	10,759	8,977	7,950	-1,027	31,800
0	541	150	-391	Irrigation Repairs	415	4,900	450	-4,450	1,800
0	0	0	0	Sandstone & Mulch	0	0	0	0	500
0	850	2,500	1,650	Pressure Washing	0	850	7,500	6,650	30,000
0	0	0	0	Palm Pruning	0	0	0	0	9,300
27,368	27,452	28,763	1,311	Contracted Services	80,310	82,565	86,289	3,724	345,156
1,399	447	600	153	Pest Control	2,062	1,331	1,800	469	7,200
0	0	450	450	Fitness Room PM Plan	792	0	1,350	1,350	5,400
2,198	2,096	2,550	454	Fuel, Oil, & Gas	6,502	6,927	7,650	723	30,550
0	0	6,000	6,000	Chemicals	4,730	0	18,000	18,000	69,200
2,520	428	300	-128	Small Tools	2,754	428	900	472	3,600
1,059	787	475	-312	Waste Removal	1,604	1,670	1,425	-245	5,700
0	0	0	0	Sewerpipe Cleaning & Repairs	0	0	0	0	22,000
9,305	8,856	9,340	484	Cart Lease	27,916	27,466	28,020	554	127,340
8,739	10,057	10,257	200	Credit Card Fees	24,362	27,589	28,162	573	104,293
1,747	4,285	1,100	-3,185	Advertising	8,861	5,888	3,700	-2,188	17,000
112	240	415	175	Prizes & Donations	432	680	1,245	565	4,980
800	1,150	900	-250	Member & Public Relations	800	1,150	2,700	1,550	5,400
67	178	240	62	Licenses & Fees	2,828	3,956	3,640	-316	8,150
264	786	200	-586	Discounts	713	1,221	600	-621	2,400
1,890	2,066	1,950	-116	Linens	4,914	6,389	5,850	-539	23,400
3,846	4,163	2,850	-1,313	Paper Products	10,049	9,847	8,550	-1,297	32,800
0	993	50	-943	China, Glass, & Smallwares	0	993	150	-843	600
1,710	653	500	-153	F&B / Kitchen Supplies	1,762	992	1,500	508	6,000
2,347	3,108	1,900	-1,208	Entertainment	5,879	8,436	5,700	-2,736	23,200
0	0	0	0	Direct TV NFL Package	0	1,900	2,000	100	10,000
174	571	750	179	Banquet Expenses	3,427	823	2,250	1,427	9,000
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239,895	216,358	241,754	25,396	TOTAL OTHER OPERATION EXPENSES	661,700	625,337	719,111	93,774	3,006,673
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				OTHER INCOME & EXPENSE					
0	-5,100	0	5,100	Gain/Loss On Sale of Fixed Asset	0	-5,100	0	5,100	0
150	785	100	-685	Bad Debt	450	985	300	-685	1,200
500	400	500	100	Depreciation Expense	1,500	1,200	1,500	300	6,000
12,993	0	0	0	Other Expense	17,303	0	0	0	9,368
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13,643	-3,915	600	4,515	TOTAL OTHER INCOME & EXPENSE	19,253	-2,915	1,800	4,715	16,568
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-664	52,658	34,406	18,252	NET ORDINARY INCOME	62,504	115,453	67,826	47,627	0
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