

Ventura Country Club
Budget Year: 2025

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| | 2024 Budget | 2024 Projected | 2025 Budget |
|--------------------------|------------------|-------------------|------------------|
| Revenue | | | |
| Green Fees | 793,618 | 730,000 | 760,764 |
| Cart Fees | 611,178 | 586,500 | 619,006 |
| Dues Fees | 266,500 | 242,850 | 270,340 |
| Merchandise Sales | 145,000 | 176,410 | 170,900 |
| Other Pro Shop | 27,590 | 24,370 | 28,870 |
| F & B Sales | 1,289,468 | 1,174,780 | 1,230,534 |
| HOA Assessment Revenues | 3,853,872 | 3,853,872 | 3,853,872 |
| Contribution to Reserves | (1,222,824) | (1,222,824) | (1,222,824) |
| HOA Other | 110,160 | 90,950 | 105,060 |
| Total Revenue | 5,874,562 | 5,656,908 | 5,816,522 |

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|---------------------------------|----------------|----------------|----------------|
| Cost of Goods Sold | | | |
| Pro Shop-Cost of Goods Sold | 105,295 | 127,000 | 124,930 |
| COGS % | 72.6% | 72.0% | 73.1% |
| F & B Cost of Goods Sold | 458,610 | 467,500 | 466,778 |
| COGS % | 35.6% | 39.8% | 37.9% |
| Total Cost of Goods Sold | 563,905 | 594,500 | 591,708 |

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| Labor Expenses | | | |
| HOA - ADMINISTRATIVE | 497,301 | 434,750 | 491,465 |
| GOLF PRO SHOP | 392,399 | 396,790 | 413,304 |
| GOLF MAINTENANCE | 689,913 | 621,295 | 667,885 |
| FOOD & BEVERAGE | 707,803 | 680,360 | 651,131 |
| Total Labor Expenses | 2,287,416 | 2,133,195 | 2,223,785 |
| Labor % | 38.9% | 37.7% | 38.2% |

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| Other Expenses | | | |
| HOA - ADMINISTRATIVE | 1,657,895 | 1,585,060 | 1,628,126 |
| HOA - GROUNDS | 438,556 | 417,200 | 444,256 |
| GOLF PRO SHOP | 265,049 | 240,510 | 277,421 |
| GOLF MAINTENANCE | 404,769 | 346,485 | 389,612 |
| FOOD & BEVERAGE | 240,403 | 265,810 | 255,514 |
| Total Other Expenses | 3,006,672 | 2,855,065 | 2,994,929 |
| Other Expenses % | 51.2% | 50.5% | 51.5% |

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|-----------------------|------------------|------------------|------------------|
| Total Expenses | 5,857,993 | 5,582,760 | 5,810,422 |
| Total Expenses % | 99.7% | 98.7% | 99.9% |

| | | | |
|--------------------------------------|---------------|---------------|--------------|
| Gross Operating Profit (Loss) | 16,569 | 74,148 | 6,100 |
| Operating Margin | 0.3% | 1.3% | 0.1% |
| Other Income & Expenses | 16,569 | 3,750 | 6,100 |
| Net Operating Profit (Loss) | 0 | 70,398 | 0 |